

Bess G. de Farber

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PROFESSIONAL EXPERIENCE

ASK Associates

Principal (May 1995 to present)

Responsibilities vary according to client contract, including: collaborative grantseeking training, consulting and mentoring; collaboration workshop facilitation, writing/editing grant proposals and managing grants programs, developing projects and collaborations; facilitating planning retreats and collaboration development workshops; creating feasibility studies for new programs; advising executives and board members on management issues; networking with funders, troubleshooting within community to mend relationships, and training staff members to perform grants and other management functions. Client organizations have included: arts and cultural organizations, libraries, community development, healthcare, education, social service, philanthropic organizations; and academic institutions.

George A. Smathers Libraries at the University of Florida

Grants Manager (October 2008 to April 2022)

Created a comprehensive and collaborative grantseeking and management program for seven libraries within the Smathers Libraries' system for 250 employees. Led, and served as author or co-author for proposals including mentoring, training, coaching, editing, iterative prototyping, and facilitating project design and development for over 350 grants for budgets ranging from \$950 to \$2 million, while partnering with local, regional, national, and international academic institutions and nonprofits. Total awards received during this time exceeded \$14 million, with averages of 70% to 100% awards to submissions, depending on the year. Supervised all pre and post award activities. From 2009 to 2011, established and coordinated a student grants training program (serving 820 students), for finding and preparing fellowship applications, with Graduate School and NSF-funded Innovation through Integration and Institutionalization (I³) program. Consistently worked with the UF Division of Sponsored Programs and Contracts & Grants personnel for all pre and post award management to ensure compliance with university/sponsors' policies, setting up contracts, revising award budgets/project plans, and closing out awarded projects. Presented 50+ CoLAB Planning Series® Workshops known as Collaborating with Strangers Workshops for a variety of disciplines and academic units.

University of Arizona Libraries

Grants & Revenue Manager (May 2005 to September 2008)

Provided all pre- and post award grants management. Initiated grants seeking program for training and mentoring librarians and staff in grant seeking and post award activities with emphasis on collaborative projects. Managed all grant-related activities including developing budgets, project planning and strategies, interfacing with funders, writing, and researching. Consistently worked with Sponsored Projects Department, pre and post award, to ensure compliance with university/funders policies, setting up contracts and revising award budgets/project plans. Developed assessments and plans for revenue generating activities. All processes were carried out in a team-based organizational environment. Constantly provided facilitation services for collaborative projects, meetings and planning retreats. Served as adjunct instructor for the School of Information & Library Services for a graduate course in grantsmanship.

Nonprofit Resource Institute (NRI)

Co-Founder, Interim Executive Director, Consultant (May 1998 through February 2001)

Provided comprehensive resources for improving the management and governance of nonprofit organizations in Palm Beach and Martin Counties. Co-founded NRI utilizing an asset-based approach for providing technical assistance and training. Presented three workshop series serving over 400 participants in these categories: governance/ operations; funding; programs/evaluation; and, marketing/communications. Provided one-on-one technical assistance and board training to more than 350 organizations/government entities. Collaborated to strengthen nonprofit grantee compliance for the Quantum Foundation, MacArthur Foundation, Community Foundation, Lost Tree Foundation, United Way, Palm Healthcare Foundation, and Children's Services Council.

Community Foundation for Palm Beach & Martin Counties

Program Officer (October 1994 – May 1995)

Managed grant review and funding allocations for Social Service, Human and Race Relations, and Arts and Cultural programs in Palm Beach and Martin Counties; staffed Human and Race Relations planning committee with board/community leaders.

Palm Beach County Cultural Council

Director of Grants & Organization Services (September 1989 – October 1994)

Provided grants management of \$2 million in public tourism tax funds annually to 45 Palm Beach County cultural organizations; developed/managed all government and foundation grant applications/awards for Cultural Council programs; trained cultural organizations/artists to prepare government, foundation, and corporate grant applications; provided management technical assistance to cultural organization staff/board members; presented monthly Cultural Executives Committee events; and provided consulting services for planning and arts-in-education projects statewide.

Pinellas County Arts Council

Financial Manager (May 1985 – September 1989)

Managed all financial activity (\$400,000 annual budget) of public/private local arts agency, implementing fund accounting. Managed all grant programs including local, state and re-granting programs, and coordinated local and state government audits.

Arts-in-Education Programs Manager (1987 – 89) Negotiated artist contracts; communicated with professional artists for Arts-in-Education program; scheduled programs; designed curriculum and survey materials for school system distribution; implemented new programs; provided consulting to community artists/arts organizations; guest speaker for community functions; provided staff training/development for educational organizations; and staffed fund-raising/education committees.

EDUCATION/CERTIFICATIONS

- 2003 Florida Atlantic University, Boca Raton, FL: Master of Nonprofit Management
1978 University of Southern California, Los Angeles, CA: Bachelor of Music in Clarinet Performance 1976
Rollins College, Winter Park, FL: Music and Environmental Studies
- 2003 to 2020 International Association of Facilitators: Certified Professional Facilitator
2002 AchieveGlobal: Certified Trainer: Frontline Leadership and Leadership for Results Modules
2002 Raising More Money Model Training Certification for Board Members
2000 Drucker Foundation: Board Self-Assessment Process
2000 National Center for Nonprofit Boards: Critical Components of Effective Governance

BOOKS

- Murakami, B., Spears, L.I., & de Farber, B. (2023). [*What's one thing?: Digital Collections, Digital Humanities, and Collaborations*](#). Gainesville: LibraryPress@UF
De Farber, B. (2021) [*Creating Fundable Grant Proposals: Profiles of Innovative Partnerships*](#). Chicago: American Library Association (ALA) Editions
De Farber, B., Hines, A., & Hood, B.J. (2017) [*Collaborating with Strangers: Facilitating Workshops in Libraries, Classrooms, and Nonprofits*](#). Chicago: American Library Association Editions
De Farber, B. (2016) [*Collaborative Grant-Seeking: A Practical Guide for Librarians*](#). Lanham: Roman & Littlefield

BOOK CHAPTER/ARTICLES/PAPERS

- De Farber, B “[First Steps: Determining the Feasibility of Your Grant Idea](#)” published by the National Information Standards Organization (April 2022)
De Farber, B “[Composing Creative Collaborations throughout the Libraries](#)” published by the University of Florida George A. Smathers Libraries Source Magazine (April 2022)
De Farber, B “[Online Supplement to Interview with Bess de Farber](#)” published by University of Florida Library Press (April 2022)
De Farber, B “[Creating Fundable Grant Proposals](#)” published by the American Library Association (March 2022)
Hines, A. de Farber, B., & LeDuc, M. (2018). Assessing the Effectiveness of Collaboration Workshops in an Academic Library: A Mixed Methods Approach in *Academic Libraries and the Academy: Strategies and Approaches to Demonstrate Your Value, Impact, and Return on Investment* Chicago, IL: Association of College & Research Libraries
Spears, L. I., de Farber, B., Press, S. (2019) Technical Report]. *Collaborating with Strangers @ the 2018 College of Journalism & Communication Faculty Retreat: Analysis and Findings*. Gainesville, FL: University of Florida, 1-17. <https://ufdc.ufl.edu/1/IR00011427/00001>
Spears, L.I., de Farber, B., & Powers, M. (2018) [Paper]. Finding value in unusual places: Transforming collaboration workshop data. Baughman, S., Hiller, S., Monroe, K., Pappalardo, A. (Eds.). *Proceedings of the 2018 Library Assessment Conference: Building Effective, Sustainable, Practical Assessment*. Houston, TX. December 5-7, 2018, 479-488. <https://doi.org/10.29242/lac.2018.43>

Spears, L. I., Powell, M., & de Farber, B. (2018) [Technical Report]. *Collaborating with Strangers @ the 2017 NEFLIN annual meeting: Revealing assets in the data*. Jacksonville, FL: Northeast Florida Library Information Network, 1-20. <https://ufdc.ufl.edu/1/IR00011428/00001>

GRANTS (principal investigator or co-principal investigator role to execute project t- selected) (NOTE: author or coauthor of more than 500 grant proposals from 1989 through 2022, many of which can be viewed in the University of Florida Digital Collections, Institutional Repository, <https://ufdc.ufl.edu/collections/ufir>)

- 2021-2022 Co-Principal Investigator, Smathers Libraries Graduate Internship, *What's One Thing Most People Don't Know: An Internship in Humanities Assessment* (\$5000) is an internship project grounded in assessment research methods examining existing data generated during Collaborating with Strangers (CoLAB) Workshops from 2009 through 2019) and images hosted in the UFDC featuring Special Collections holdings for producing a book published by the LibraryPress@UF.
- 2020-2021 Co-Principal Investigator, University of Florida, Center for the Humanities & the Public Sphere, *Revealing a Hidden History: The Coral Way Elementary School Bilingual Experiment* (\$3,000)
- 2017-2020 Co-Investigator and coauthor, Leadership Team, Andrew W. Mellon Foundation, *Intersections: Animating Conversations in the Humanities*, (\$400,000)
- 2017 Principal Investigator, Procter & Gamble Higher Education Program Grant, *Collaborating with Strangers: Broadening Impact through Florida Academic Libraries* (\$8,033)
- 2016 Principal Investigator, University of Florida, George A. Smathers Libraries, Collaborative Grant-Seeking in Libraries and Museums Internship (\$2,400)
- 2014-2021 Co-Investigator and coauthor, National Endowment for the Humanities, *Repositioning Florida's Judaica Library: Increasing Access to Humanities Resources from Florida, Latin America and the Caribbean Communities* (\$500,000)
- 2014 Co-Principal Investigator and coauthor, Procter & Gamble Higher Education Program Grant, *Collaborating with Strangers In and Outside Mass Communications* (\$4,292)
- 2008 Co-Investigator, Strategic Opportunities Project, *A Digital Oral and Documentary Prototype for Discovering and Collecting the History of the First Publicly Funded Bilingual Education Program* (\$4,100)
- 2007 Co-Investigator, College of Education at the University of Arizona, *Travel Grant for Coral Way Elementary Bilingual Program Oral History Project*, (\$10,000)

RESEARCH EXPERIENCE

Jewish Immigrants to Florida (1993 to 2018)

Completed 10 oral histories in Buenos Aires and La Plata, Argentina to understand the life experiences of the Gail and Farber families (1880 to 1984). Gathered letters, photographs, and documents to research the migration, education, persecutions, and motivations of Jewish emigres from Bielsk, Poland and Odessa, Russia, some of whom immigrated to Florida via Latin America. Worked with Rebecca Jefferson, PhD, on selected diaries and created a collection of materials related to the Gail and Farber families for the University of Florida Price Library of Judaica to understand Jewish immigration to Florida. Created the performance piece *Composing a Heart...and Other Jewish Immigrant Stories* to share this research with public audiences.

Bilingual Education in Florida (2007-2008 and 2018-2022)

Researched the Florida-based Coral Way Elementary School bilingual program, founded in 1963 as the first publicly-funded bilingual school in the US, and created the first [archive and digital collection](#) of 250 items dating from 1960 to 2021. Conducted oral histories in 2008 with Richard Ruiz, PhD (14, in Miami), and again in 2018 to 2019 with Maria Coady, PhD (9, in Miami), which resulted in the publication of the first book about the history of the program that shaped education across the country: *The Coral Way Bilingual Program* (by Maria Coady, Multilingual Matters, 2020).

FACILITATOR/INSTRUCTOR/PRESENTATER/FEATURED SPEAKER

- 2023 LibraryWorks, *Creating Fundable Grant Proposals in Libraries* (Webinar)
- 2023 North Carolina State University, College of Education, CREER Conference, *CoLAB Workshop*
- 2023 Florida State University, Office of Research, *Collaborative Grantseeking Approach for Humanities, Arts, Museums, and Libraries* (Webinar)
- 2023 University of Florida, Center for Arts, Migration & Entrepreneurship, *Creative Connector CoLAB Workshop at Harn Museum of Art*
- 2023 Tampa Bay Library Consortium, *Denied! Why 90% of Grant Proposals Don't Get Funded* (Webinar)
- 2023 University of North Carolina-Greensboro, College of Education, *The Relationship Driven Library—Introduction to CoLAB Workshops* (Webinar)

- 2022 Northeast Florida Library Information Network, *Denied! Why 90% of Grant Proposals Don't Get Funded* (Webinar)
- 2022 Northeast Florida Library Information Network, *How to Search for Grant Opportunities for Your Library* (Webinar)
- 2022 LibraryWorks, *Team Up at the Starting Line: Search for Grant Opportunities and Complete Proposals* (Webinar)
- 2022 Western Carolina University, *Introduction to Grantseeking Intensive Workshop*
- 2022 US Agricultural Information Network, *Collaborating with Strangers Online Workshop* (Webinar)
- 2022 University of Florida, Graduate School Professional Development, *Successful Strategies for Preparing Fundable Grant Applications* (Webinar)
- 2021 LibraryWorks, *Creating Fundable Grant Proposals in Libraries* (Webinar)
- 2021 University of Florida, Graduate School Professional Development, *Creating Fundable Grant Proposals* (Webinar)
- 2021 Association of Southeast Research Libraries, *Get Funded! Join Us to Get Expert Advice for Your Grant Idea(s)* (Webinar)
- 2020 University of Florida, *Revealing a Hidden History: Coral Way Elementary School*
- 2020 Association of Southeast Research Libraries, *How to Create Fundable Grant Proposals* (Webinar)
- 2020 Florida Academic Library Services Cooperative: *Successful Grant Seeking for Academic Libraries* (Webinar)
- 2020 National Association of Bilingual Educators, *The Coral Way Dual Language 'Experiment'*
- 2019 Coral Way Elementary School, *Revealing a Hidden History: Coral Way*
- 2019 Shenandoah Public Library, *Revealing a Hidden History: Coral Way*
- 2019 University of Florida, Inspire - Student Success Summit: *Collaborating with Strangers Workshop*
- 2019 University of Florida, Assessment in Higher Education – Enhancing Institutional Excellence Assessment Conference, Keynote: *Collaborating with Strangers on Assessment in Higher Education: Enhancing Institutional Excellence* (with Laura I. Spears)
- 2019 Florida SUS Assessment and Accreditation Meeting: *Collaborating with strangers on assessment in higher education* (With Laura I. Spears)
- 2019 Southeast Regional TESOL Conference: *Collaborating with Strangers Workshop Presentation*
- 2019 University of Florida, *Collaborating with Strangers on Personal and social Identities*
- 2019 University of Florida, *Collaborating with Strangers on Libraries, Museums, and Museum Studies*
- 2019 University of Florida, *Collaborating with Strangers on Digital Collaborations on Black History in Florida*
- 2018 Library Assessment Conference: Houston, TX, *Finding value in unusual places: Transforming collaboration workshop data.* (with Laura I. Spears)
- 2018 University of Florida, Office of Sustainability, *Collaborating with Nonprofit Organizations in Alachua County*
- 2018 Association of Jewish Libraries Annual Conference (Boston), *Collaborating with Strangers @ AJL*
- 2018 University of Florida, Historic Preservation Program, Board of Advocates Planning Session
- 2018 University of Florida, Center for the Humanities and the Public Sphere, *Collaborating with Strangers Workshop, and Idea Table Cafe Workshop for Animating Conversations with the Humanities*, sponsored by the Andrew W. Mellon Foundation
- 2018 University of Florida, First Year Faculty Teaching Association, *Collaborating with Strangers on Teaching*
- 2018 University of Florida, *Collaborating with Strangers for Smathers Libraries Middle Managers*
- 2017/2018 University of Florida, *Collaborating with Strangers on Intersections: Animating Conversations with the Humanities @ UF*, sponsored by the Mellon Foundation/Center for the Humanities in the Public Sphere
- 2018 Florida State University Libraries, *Collaborating with Strangers @ FSU*, sponsored by Procter & Gamble
- 2017 Northeast Florida Library Information Network, Annual Meeting: *Collaborating with Strangers @ NEFLIN*
- 2017 University of Florida, *Collaborating with Center for Landscape, Conservation, and Ecology Faculty and Staff*
- 2017 University of Central Florida, *Collaborating with Strangers @ HASTAC*, sponsored by Procter & Gamble
- 2017 Rollins College, *Collaborating with Strangers @ Rollins*, sponsored by Procter & Gamble
- 2017 Association of College Book Artists Conference, *Collaborating with Strangers on Book Arts*
- 2017 University of Florida, *Collaborating with Strangers in Integrated Communications*
- 2017 University of Florida, *Collaborating with Strangers for Instructional Designers and Libraries*, sponsored by Libraries Strategic Opportunities Program
- 2017 Florida Library Association Annual Conference: *Highlights from Collaborative Grant-Seeking*

- 2017 Association of Southeast Research Libraries, *Collaborating with Strangers: Workshops that Spark Partnerships & Innovation @ the University of Florida Libraries* (Webinar)
- 2017 International Association of Facilitators Conference, *Collaborating with Strangers @ IAF*, sponsored by Procter & Gamble (West Palm Beach, FL)
- 2017 Texas Library Association Annual Conference: *Collaborating with Strangers Presentation and Demonstration*
- 2017 University of Florida, Center for the Humanities and the Public Sphere, *Road Maps for Planning Fundable Proposals: Preparing to Apply for Funding in the Humanities*
- 2017 Annual Lightning Talks: *Exploring Recent Collaborative Grant Projects in the Libraries*
- 2017 Successful Nonprofits, *Collaborative Grant-Seeking Podcast*
- 2017-2019 University of Florida, College of Journalism and Communications, *Collaborating with Doctoral Strangers*
- 2017 University of Florida, University Writing Program Course, *Intro to Collaborative Grant-Seeking, and Searching for Grant Funding Opportunities*
- 2016 University of Florida, Libraries, *Who Got What? 2015 NEH Awards Analysis and Discussion Session*
- 2016 University of Florida, Libraries, *LSTA Grant Program Preparation Workshop*
- 2016 Digital Library of the Caribbean, *Collaborative Grant-Seeking in Libraries* (Webinar)
- 2016 Florida Libraries Webinars, *Collaborative Grant-Seeking in Libraries*
- 2016 University of Florida, THATCamp conference, *Grant Stories*
- 2016 University of Florida, Center for the Humanities and the Public Sphere, *What is Your Budget IQ? How to Develop Budgets for Fundable Humanities Fellowship & Grant Proposals*
- 2016 University of Florida, Honors Program Research Methods Class, *CoLAB Workshop*
- 2016 University of Florida, College of Journalism & Communications, *Collaborating with Strangers in Communication & Health Partnerships*
- 2016 University of Texas, Libraries, *How to Present CoLAB Workshops Three-Day Intensive*
- 2016 American Jewish Library Association Conference, *What You Don't Know About the NEH Challenge Grant...*
- 2016 Florida Library Association, *Collaborative Grant-Seeking for Libraries*, Lightning Round and Poster Presentation
- 2016 American Library Association Conference, *Collaborative Grant-Seeking for Libraries*, Poster
- 2015 University of Florida, Digital Humanities Working Group, *Project Management Planning Workshop*
- 2015 University of Florida, Libraries, *How to Apply for IMLS National Leadership Grants*
- 2015 University of Florida, Center for the Humanities and the Public Sphere, *So What? How to write a statement of significance in the Humanities*
- 2015 University of Florida, Harn Museum of Art, *Building a Culture of Grantsmanship*
- 2015 University of Florida, College of Journalism and Communications, *Collaborating with Strangers in Mass Communications*
- 2015 University of Florida, College of Journalism and Communications, *Collaborating with Strangers in Communication and Health*
- 2015 University of Florida, Department of Entomology Grant Writing Class, *Collaboration Basics for Grant Seeking*
- 2015 University of Florida, Graduate School, *Intro to Becoming a Facilitator: What is Facilitation and Why Do You Need to Know?*
- 2014/2015 University of Florida, Libraries, *Collaborating with Strangers for Sex and Gender Differences in Health*
- 2014 University of Florida, Libraries, *Collaborating with Strangers on Books and other Objects of Study*
- 2014 University of Florida, Honors Program Research Methods Class, *CoLAB Workshop*
- 2014 University of Florida, College of Journalism and Communications, *Collaborating with Strangers on Internationalization at UF*
- 2014 University of Florida, Department of Entomology Grant Writing Class, *Collaboration Basics for Grant Seeking*
- 2014 University of Florida, Honors Program Research Methods Class, *CoLAB Workshop*
- 2014 University of Florida, Graduate Student Orientation, *Grant Seeking Basics*
- 2014 College of Central Florida, Marion County Grant Writer's Network, *Partnering with Higher Education/Academic Entities*
- 2014 Florida International University, Libraries, *Planning for Digital Humanities Grant Projects*
- 2013 University of Florida, Center for the Humanities and the Public Sphere, *Grants Seeking Basics*

- 2013 University of Florida, Graduate School Grant Writing Conference, *International Fellowships for Graduate Students*
- 2013 University of Florida, Center for the Humanities and the Public Sphere, *Collaborating with Strangers In and Outside the Humanities*
- 2013 University of Florida, Honors Program Research Methods Class, *CoLAB Workshop*
- 2013 University of Florida, Libraries, *Collaborating with Strangers for Sustainability Projects @ UF*
- 2013 University of Florida, Department of Entomology Grant Writing Class, *Collaboration Basics for Grant Seeking*
- 2012 University of Florida, National Conference on Agriculture Land Grant Knowledge Discovery System, *Planning Session*
- 2012 University of Florida, Honors Program Research Methods Class, *CoLAB Workshop*
- 2012 University of Florida, Libraries, *Collaborating with Strangers Workshops*
- 2012 University of Florida, Department of Entomology Grant Writing Class, *Collaboration Basics for Grant Seeking*
- 2012 University of Florida, Center for the Humanities and the Public Sphere, *Grant Seeking in the Humanities*
- 2011 University of Florida, College of Education, *Intro to Grants Seeking and International Funds*
- 2011 University of Florida, McNair Scholars Program, *Intro to Grants Seeking*
- 2010 University of Florida, Department of Biology, *Strategic Planning Retreat*
- 2010 University of Florida, Honors Freshman Students in the Sciences, *Collaborating with Strangers*
- 2010 University of Florida, Museum Studies, *Grants Seeking for Museums (Part 1 and 2)*
- 2010 University of Florida, Women in Science and Engineering, *CoLAB Planning Series®*
- 2010 Florida State University, Scholarly Communications Workshop, *CoLAB Planning Series®*
- 2010/2011 University of Florida, *Grant Seeking Basics for International Students*
- 2010 University of Florida, Department of Entomology, Grant Writing Course, *Collaboration Basics for Grant Seekers*
- 2009/2010 University of Florida, *How to Apply for NSF Doctoral Dissertation Improvement Grants*
- 2009/2010 University of Florida, *How to Apply for National Science Foundation Graduate Assistant Fellowships*
- 2009 Florida Atlantic University, Nonprofit Management, *Intro to Grant Seeking, Grant Writing Course,*
- 2009 University of Florida, *CoLAB Planning Series® for College of Fine Arts Fall Faculty Meeting*
- 2008 University of Arizona, Transforming Libraries through Collaborations Conference: *CoLAB Planning Series®, and Pre-conference Workshop, Grant Seeking for Libraries*
- 2008 University of Arizona, Bio5 Faculty, *CoLAB Planning Series®*
- 2007 Association of College & Research Libraries Biennial Conference Workshop, *Library as Convener: Collaborations that Build Creative Academic Communities*
- 2007/2008 Community Foundation for Broward: *CoLAB Planning Series® Workshops*
- 2006 University of Arizona, *CoLAB Planning Series® Networking Workshop Sonoran Desert Knowledge Exchange*
- 2006/2007 University of Arizona, School of Information Resources & Library Science, Instructor for *Graduate Grant Writing Course* (summer semester course)
- 2006 Tucson Solopreneurs: *CoLAB Planning Series®*
- 2005 United Way of Martin County, *CoLAB for Literacy*
- 2004 United Way of Palm Beach County, *CoLAB for HIV/AIDS Prevention in Youth*
- 2004 Florida Atlantic University, School of the Arts/Junior League of Boca, *CoLAB South County*
- 2004 Glades Initiative, *CoLAB in the Glades*
- 2004 Directors of Volunteers Association: *Thinking Sideways to Solve Volunteer Challenges*
- 2004 Florida Atlantic University, Schmidt College of Arts & Letters Faculty: *Grant Writing Workshop Series*
- 2004 Nonprofit Resource Institute/Junior League, *Roaming for Resources*
- 2004 Nonprofit Resource Institute, *CoLAB Reunion*
- 2003 Children's Services Council, *AchieveGlobal Leadership Training Modules*
- 2002 Community Technology Centers' Network Leadership Institute, *Strategic Planning for Nonprofits 2002*
- Mounts Botanical Garden, *Board Basics*
- 2002 National Meals on Wheels Conference: *Finance 101; Advanced Grants; Creating Learning Organizations*
- 2002 Nonprofit Resource Institute, *CoLAB Planning Series® (3 workshops)*
- 2002 Southeast Regional Educational TV Producer's Conference, *CPR for Nonprofits*
- 2001 Palm Beach County Planned Giving Council, *The Greatest Nonprofit Enigma: Serving on Boards*

- 2001 Association for Fundraising Professionals Broward County, *The Benefits of Combining Forces*
- 2001 Southeast Museum Educators Association: *Collaboration Tools for Arts Organizations*
- 2001 International Association of Facilitators, *Interactive Storytelling Program*
- 2001 Nonprofit Resource Institute, *Grants 101; Grants 201; Collaborations Tools; Funders' Roundtable*
- 2001 Education Foundation of Palm Beach County, *Grants Writing Workshops for Teachers*
- 2001 United Way of Martin County, *Collaboration Tools for Successful Nonprofits*
- 2000 Hispanic Alliance, *Board Basics in Spanish*
- 2000 Argentina Arts Organization, *Board Basics in Spanish*
- 2000 Nonprofit Resource Center (Broward), *Collaboration Tools for Success*
- 2000 International Festivals & Events Association, *Grants Writing Made Easy*
- 1999 Florida Association of Museums, *Identifying and Securing Resources through Collaborations* 1999
- Nonprofit Resource Institute, *Grants 101: Writing Proposals and Collaboration Tools*
- 1999 Florida Association of Museums, *Grant Proposals for Museums that Meet Community Needs*
- 1999 Florida Festivals and Events Association, *Grants Writing Made Easy*
- 1999 United Way of Martin County, *Asset Mapping for Neighborhood Associations*
- 1999 Community Foundation, *Panelist on Community Foundation Funding*
- 1998 United Way of Palm Beach County, *Asset Mapping and Funding*
- 1997 Florida Coalition Against Domestic Abuse Conference, *Writing Successful Grant Proposals*
- 1994 Palm Beach County Filmmakers Association, *How to Prepare Proposals for Filmmaking Fellowships*
- 1994 Brevard Cultural Affairs Council, *Developing an Arts Education Program in Public Schools*
- 1994 Martin County Council for the Arts, *Developing an Artists Residency Program in Public Schools*
- 1993 Very Special Arts Florida, *Fund-raising Ideas that Work*
- 1992 – 1995 South Florida Cultural Consortium, *Preparing Proposals for Artists Fellowships and State Arts Funding*
(multiple presentations)

INVITED PRESENTATIONS IN THE HUMANITIES for general audiences (selected)

- 2019 Shenandoah Public Library, Miami, FL *The Coral Way Bilingual Program*
- 2018 International Jewish Book Fair, Mexico City, Mexico, *Componiendo un Corazon y otras historias Judias*
- 2017 Oak Hammock Retirement Community, Gainesville, FL, *Composing a Heart...and Other Jewish Immigrant Stories*
- 2016 Shalom Club, Summit Greens Clubhouse, Clermont, FL, *Composing a Heart....and Other Jewish Immigrant Stories*
- 2016 Congregation Sinai, Minneola, FL, *Composing a Heart....and Other Jewish Immigrant Stories*
- 2016 River Garden Hebrew Home, Jacksonville, FL, *Composing a Heart....and Other Jewish Immigrant Stories*
- 2016 Congregation Beth Am, Tampa, FL, *Composing a Heart....and Other Jewish Immigrant Stories*
- 2015 Temple Shalom, Oxford, FL, *Composing a Heart....and Other Jewish Immigrant Stories*
- 2013 Jewish Community Center, Jacksonville, FL, *Composing a Heart...and Other Jewish Immigrant Stories*
- 2011 Civic Media Center, Gainesville, FL, *Composing a Heart*
- 2005 Dreyfus High School of the Arts, Musical Theatre Class, West Palm Beach, FL, *Composing a Heart*
- 2004 Inspirit Benefit Concert, Demetrius Klein Dance, Lake Worth, FL, *Composing a Heart*
- 2004 Jewish Arts Foundation Salon Concert, Highland Beach, FL, *Composing a Heart*
- 2004 WXEL Public Radio – Live Studio Performance, Boynton Beach, FL, *Composing a Heart*
- 2004 Levis Jewish Community Center Concert Series, Boca Raton, FL, *Composing a Heart*
- 2004 Florida Atlantic University School of the Arts, Noontime Concert, Boca Raton, FL, *Composing a Heart*
- 1998 Brandies University Women's Benefit Concert, Caldwell Theatre, Boca Raton, FL, *Composing a Heart* 1998
Caldwell Theatre Performing Arts Series, Boca Raton, FL, *Composing a Heart*

INVITED PRESENTATIONS IN THE HUMANITIES for academic and library/museum audiences (selected)

- 2023 Southeast Florida Library Information Network Conference, West Palm Beach, *Building a Digital Archive of the First US Bilingual Public School*
- 2020 University of Florida Education Library, *Coral Way Elementary School Exhibit*
- 2020 University of Florida, *The First Publicly Funded Bilingual Program in the US* (co-presenter)
- 2019 University of Florida “Just English” Quest Class: *Experiencing the Coral Way Elementary Bilingual Program*

- 2019 National Association of Bilingual Educators Annual Conference, *History of the Coral Way Bilingual Program*
 2019 Coral Way Elementary School, Miami, FL, *The Coral Way Bilingual Program*
 2017 First International Jewish Book Fair—Mexico City, *Componiendo un Corazon y otras historias Judias*
 2017 Association of Jewish Libraries Annual Conference, Charleston, NC, *Composing A Heart...and Other Jewish Immigrant Stories*
 2017 University of Florida, Libraries, *Componiendo un Corazon y otras historias Judias*
 2015 UF International Program, *What's Your Immigrant Story?*
 2012 University of Florida, McGuire Pavilion Black Box Theatre, *Composing a Heart*
 2003 Jewish Museum of Florida in conjunction with "El Viaje" Hispanic Immigrant Exhibition, Miami Beach, FL, *Composing a Heart*
 1998 Postcards from the Edge Performance Art Program, ArtServe Theatre, Ft. Lauderdale, FL, *Composing a Heart*

PUBLIC/PRIVATE APPOINTMENTS

- 2006 Technology Research Innovation Fund (TRIF) Arizona State Review Panelist
 2004 The Children's Trust (Dade): Advocacy & Outreach Grants Review Panelist
 1999-2000 George Snow Scholarship Fund: Scholars Council, Application Review Panelist
 2000 Florida Arts Council Artists Directory review panelist
 2000 Education Foundation Teachers, Grants Review Panelist
 1999 Community Foundation for Palm Beach & Martin Counties, Grants Review Panelist
 1994 Price Waterhouse/South Florida Magazine, Up & Comers Award for Community Development
 1994 National Endowment for the Arts: Arts-in-Education Grants Review Panelist
 1994 National Endowment for the Arts: Chamber Music Grants Review Panelist
 1991-92 Florida Arts Council: Arts-in-Education Grants Review Panelist
 1989-91 Florida Arts Council: Folk Arts Grants Review Panelist

AWARDS

- 2022 University of Florida Meritorious Service Award
 2017 University of Florida Superior Accomplishment Award
 1994 Price Waterhouse South Florida Up & Comers Award, Community Development in the Arts

VOLUNTEER WORK

- 1978 – 2021 Performer in solo, chamber music, orchestras, and wind ensembles for churches, cultural organizations and nonprofits
 2005 – 07 Sowing the Seeds writers group for Hispanic women
 2004 – 05 Save the Music Committee (Used Instrument Donation Program), Co-Founder
 2001 – 05 Gulfstream Goodwill Industries, Board of Directors
 2001 Hispanic Jewish Committee of Palm Beach County
 1994 – 95 Board Marketplace, Board of Directors
 1991 – 92 WXEL Radio: Produced benefit concerts, Caldwell Theatre and Duncan Theatre
 1991 – 92 Rosarian Academy: Produced benefit *Celebrate the Arts Concert Series* for Arts Education Programs
 1990 – 92 Very Special Arts Florida/Palm Beach County Steering Committee Member

ASK ASSOCIATES, Inc. CLIENTS and CONTRACT SERVICES (1995 through 2023)

MANAGEMENT SUPPORT ORGANIZATIONS

- Nonprofit Resource Institute (Palm Beach County): Program Development Services for creation of organization from inception; Board Development; Grants Preparation and Reporting; Workshop Series development and implementation for two series; facilitation/technical assistance to over 400 organizations. Organizational development for new initiative: Interfaith Health & Wellness Association; Training Services to nonprofit boards; CoLAB Planning Series® for 100 organization representatives
- Nonprofit Resource Center (Broward): Various Training Services
- Volunteer Broward: Board Planning Retreat
- Junior League of Boca Raton: CoLAB Planning Series

FUNDERS

- Community Foundation for Broward: CoLAB Planning Workshops
- Children's Services Council: Planning Services for Family Resource Centers, AchieveGlobal Frontline Leadership Trainer for grantee organizations: Board Training; and technical assistance
- Community Foundation for Palm Beach & Martin Counties: Grant Application Review Services; Grantee Organization Consulting Services; Program Development Services
- Quantum Foundation: Organizational Development Services for Grantee Organization
- Palm Beach County Cultural Council: Training Services for new grants administrator
- Pew Public Education Fund/Education Foundation: Facilitation of Palm Beach County's Arts Education Plan
- United Way/CSC: CoLAB Planning Series for HIV Prevention for Teens resulting in collaborative grant proposals
- United Way of Martin County: Training for grantees; CoLAB Planning Series for Martin County Literacy Issues
- United Way of Palm Beach County: Collaboration Planning & Grant Writing Services
- Education Foundation of Palm Beach County: Introduction to Grant Writing for Teachers

SOCIAL SERVICE, HEALTH, ECONOMIC DEVELOPMENT, EDUCATION PROVIDERS

- ASchool, Inc.: Organization & Program Development Services
- City of Boynton Beach: Planning for Parks & Recreation Department National Accreditation
- Community Caring Center of Boynton Beach: Visioning Planning Session
- Community Technology Centers' Leadership Development Institute: Training Services
- Coalition for Independent Living Options: Board/Staff Planning Retreat
- CRA of Delray Beach: Board Planning Retreat
- FAU College of Nursing: Faculty Planning Retreat
- FAU MacArthur Campus: Staff Planning Retreat
- Family Resource Center of Riviera Beach: Board Governance Training
- Florida Coalition Against Domestic Violence: Grants Training Services
- Florida Department of Health: Led Focus Groups for Hispanic/African American populations
- Florida Department of Health: Team Facilitation for Statewide Viral Hepatitis Planning Conference
- For The Children: Grants Writing Services and Technical Assistance
- Front Porch West Palm Beach: Planning Services
- Governor's Council for Community Health Partnerships: Board Planning Session
- Head Start of Palm Beach County: Community Planning Session
- Head Start of Martin County: Grant Writing Services
- Health & Human Services Planning Association: Grant Preparation Services
- Hispanic Alliance of Broward: Board Planning Retreat
- Homeless Coalition: Board Planning Retreat
- Interfaith Health & Wellness Association: Action Planning Session
- The Lord's Place: Planning Services; Staff Lab Evaluation Workshops/Client Roundtable
- Lake Worth West Community Planning Group: Board Training and Technical Assistance
- MAD DADS of Delray Beach: Grants Management/Training, Program Planning; Board Retreat
- Migrant Association of South Florida: Grants Management/Organizational Development
- National Conference for Community & Justice (NCCJ): Board Planning Retreat, Cultural Competency Study
- National Meals On Wheels Conference: Training Workshop
- Palm Beach County Resource Center: Organizational Development, Proposal Editing and Grants Training
- Riviera Beach Family Resource Center/Children's Services Council: Board Training: Roles & Governance
- Toward a More Perfect Union: Board Planning Retreat Facilitation Support • Workforce Alliance of Palm Beach County: Board Planning Retreat

CULTURAL ORGANIZATIONS

- Armory Art Center: Artists Association Feasibility Study
- Center for Creative Education: Grants Management Training Services
- City of Delray Beach, Arts in Public Places: Facilitation of Community Meetings
- City of West Palm Beach Art in Public Places Committee: Annual Planning Retreat
- FAU School of the Arts: Grants Training, Planning Facilitation, and Grants Management Services
- Florida Festivals & Events Association: Training Services

- Hispanic Alliance of Palm Beach County: Board Training and Planning Services
- Historical Society of Palm Beach County: Grants Management Services
- International Festivals & Events Association: Training Services
- Jewish Arts Foundation: Visioning and Planning Facilitation
- Klein Dance: Grants editing/strategies and Program Development Services
- Morikami Museum & Japanese Gardens: Grants Management and Training; Preparation of Application for Accreditation from American Association of Museums; Board and Staff Planning Retreats
- Mounts Botanical Garden: Board Planning Retreat; Board Basics Training Services; Grants Management Services
- Norton Museum of Art: Grants Management Training
- Old School Square: Visioning Process for Cornell Museum with stakeholders
- Palm Beach Photographic Centre: Grants Management; Program/Festival Development; Collaboration Development
- Preservation Foundation of Palm Beach: Planning Services for Executive Committee
- Spady Cultural Heritage Museum: Planning, Training and Organizational Assessment Services for Board and Staff

ACADEMIC INSTITUTIONS

- University of Florida, College of the Arts, Project team facilitation for proposal development
- North Carolina State University, College of Education, CoLAB Workshop for multilingual educators and policymakers
- North Carolina State University, College of Education, Project team facilitation for proposal development
- University of Florida, Center for Arts, Migration & Entrepreneurship, CoLAB Workshop for nonprofits, artists, and creatives in Gainesville, Florida
- University of Florida, College of Education, CoLAB Workshop for Rural Teachers in North Florida
- University of Florida, Office of Sustainability, CoLAB Workshop for Nonprofit Organizations in Alachua County
- University of Washington, Libraries, CoLAB Workshop and Training Program
- University of North Texas, Libraries, CoLAB Workshop and Training Program